



# ZIONESS



## ZIONESS NATIONAL PARTNERSHIPS DIRECTOR

**Location:** Flexible (Remote Work)

**Time Commitment:** Full-Time

**How To Apply:** Please send a cover letter and resume to [apply@zioness.org](mailto:apply@zioness.org)

Zioness is committed to building an organization that is representative of our community's beautiful diversity. We welcome all applicants who share our mission and vision, and strongly encourage applicants from marginalized and underrepresented communities to apply.

**Compensation:** \$90,000 - \$120,000 (Commensurate with experience)

**Overview:** The National Partnerships Director will be responsible for leading the Organization's strategy to build relationships and partnerships with individual leaders and organizations at the national and local level in order to help mobilize Zioness members across the country into action as allies in the fight for social, racial, economic and gender justice.

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### GENERAL EXPECTATIONS:

- The Candidate has a deep passion for progressive issues and for Zionism, and is deeply motivated to engage in support of both causes.
- The Candidate is a self-starter, capable of producing with minimal oversight.
- The Candidate understands they're part of a "start-up" organization. As such, they should expect an all-hands-on-deck approach and that they may be asked to tackle items that aren't specifically outlined in their job scope. All members of Zioness staff commit to being a team player who will fill in gaps as needed.
- The Candidate is well organized, detail-oriented, and professional.
- The Candidate can perform at a high level in a fast-paced environment.
- The Candidate understands that this isn't a traditional nine-to-five role, and that there may be regular work needs beyond standard hours, including on weekends and occasionally, holidays.
- The Candidate commits to embodying the values of Zioness in public and private, and commits to positively representing the organization at all times.

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### QUALIFICATIONS FOR THE ROLE:

- Five to seven years experience in building cross-communal and cross-organizational partnerships and coalitions, with an emphasis on those within the progressive movement.
- A strong personal network of progressive leaders and/or organizations, and the ability to successfully leverage that network to connect with other leaders and organizations across the progressive movement.
- A deep understanding of domestic social, racial, economic and gender justice movements.



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- A deep understanding of diversity, equity, and inclusion frames, and a commitment to continuous learning to confront implicit biases.
  - The Candidate has strong relationship building skills, and understands how to build meaningful relationships across lines of difference.
  - The Candidate has a proven track record of advocacy on complex issues, and has demonstrated the type of diplomatic approach required to engage across lines of difference on difficult topics.
  - The Candidate understands how to successfully transition relationships between various levels of an organization, and to maintain relationships over time in spite of the challenges that inevitably come with deep and meaningful organizational partnerships.
  - The Candidate can effectively build rapport with volunteer members.
  - The Candidate has strong communication and writing skills.
  - The Candidate is comfortable with public speaking and publicly representing the Organization.
  - The Candidate has strong social media skills and is capable in using online tools to drive online and offline engagement
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### JOB SCOPE:

- Lead all efforts to build organizational partnerships for the Organization, and conduct or facilitate outreach to prospective or existing partners. Build strategies to build and deepen our relationships with progressive civic engagement organizations, with an emphasis on organization's supporting historically marginalized communities.
  - Be the primary contact for the Organization for all external partners, and effectively manage and grow relationships with all current and potential partners.
  - Lead the Organization's efforts to connect local chapter leaders with potential partners in their local communities, and help equip local leaders to effectively engage with prospective and current partners to ensure we nurture and deepen all partnerships.
  - Develop and lead the execution of all external communications initiatives, in consultation with the external Public Relations team, as they pertain to partnerships and community engagement efforts.
  - Coordinate necessary meetings, calls, and all partnership-related events.
  - Stay informed on issues relating to the concerns of current or prospective partners, and help inform organizational strategy based on their concerns and needs.
  - In consultation and partnership with the National Organizing Director, coordinate local and national direct actions in support of our partners and in alignment with the Organization's mission.
  - Support local group leaders in the execution of local partner events as applicable, and lead national events as applicable.
  - Provide regular engagement and educational opportunities for members with current and prospective partners.
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- As applicable and in consultation with the Public Relations team, draft press releases, quotes, articles, op-eds or other written materials, which may be issued in the Employee's name, the Organization's name, a Board Member's name, or another individual's name.
- Have the skills, language and comfort level to engage in difficult conversations relating to Zionism and antisemitism with the Organization's existing and potential future partners.
- Fully support the Executive Director, and the entire team, in pursuit of the Organization's mission, vision, and strategic plan as approved by the Board of Directors.
- Serve as a spokesperson for the Organization as necessary.

### ABOUT ZIONESS

#### OUR MISSION:

- Provide a political home for the millions of American Jews who are both progressive and Zionist
- Unify and amplify their voice to combat antisemitism and defend the right of Jewish national self-determination in Israel
- Advance social, racial, economic and gender justice in America.

#### OUR VISION:

A future where American Jews and our allies are valued in the progressive movement without compromising our identity as Zionists; where our community shows up to create a more just and equitable America; and where our allies fully understand and combat antisemitism and commit to protecting the Jewish people—including the right to Jewish national self-determination (Zionism).